

Technology Record

■ ■ ■ ■ The best of enterprise solutions from the Microsoft partner ecosystem

MEDIA INFORMATION 2025



Contents

Welcome	2
Schedule	3
Contributors	4
Printed issue circulation	5-6
Digital audiences	7
Advertising	8
Rates	9
Testimonials	10
Contact	11

Welcome

For over 25 years, our publications have provided readers with insights into enterprise technology and examples of how solutions from both Microsoft and its ecosystem of partners add tangible value to businesses and public sector organisations.

The *Technology Record* brand comprises a quarterly magazine, website, newsletter and social media which profiles the work of Microsoft partners large and small – all of whom share the common goal of driving digital transformation through the effective deployment of solutions that are based on Microsoft software.

This Media Information document provides details of how our content is compiled and delivered to a readership of hundreds of thousands of senior business decision makers around the world as well as options for how we can work with your business so that you can leverage the uniquely compelling alliance marketing opportunities across the *Technology Record* brand.

We look forward to working with you and your business.



Andy Clayton-Smith
Executive editor

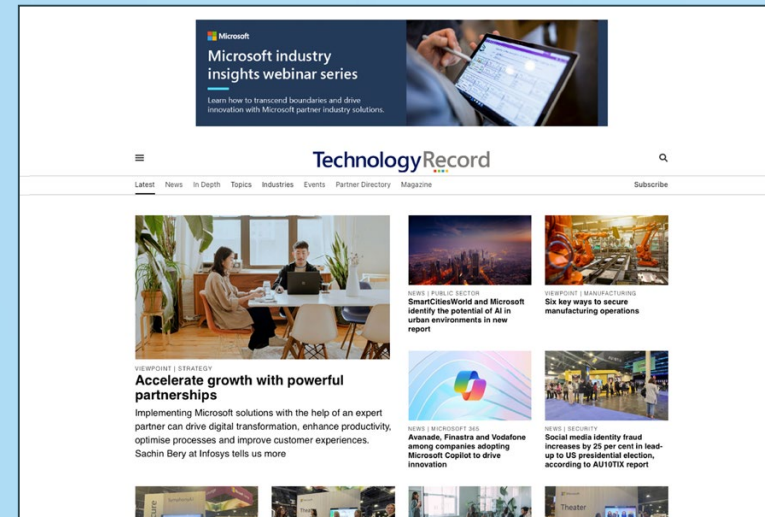
Technology Record is proud to partner with the following analysts and industry organisations:



Schedule

Publications

Each year we release four issues of *Technology Record* in March, June, September and December. The magazine is available in both digital and print editions.

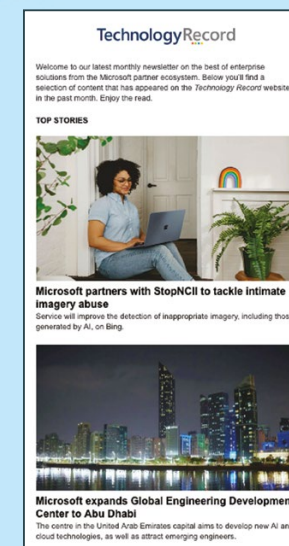
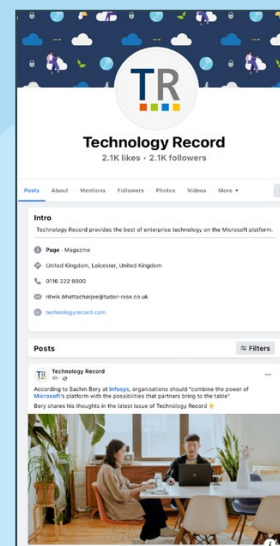
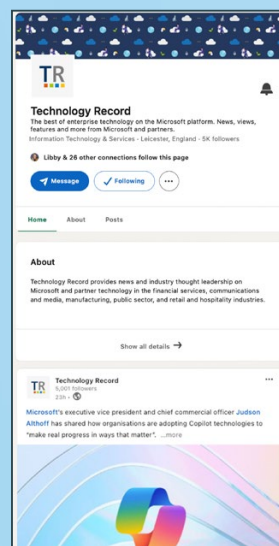


Website

Our website – www.technologyrecord.com – is updated daily with news, features, interviews and perspectives from our publications.

Social media

Technology Record content is also available via our social media channels on LinkedIn, X and Facebook.



Newsletter

On the first business day of each month we send highlights of the previous month's online and print content to an audience of digital newsletter subscribers. Additional newsletters are also sent on the launch of each quarterly magazine.

Contributors

One of the defining principles of *Technology Record* is to share insight and perspective from a wide variety of senior industry and public sector leaders within Microsoft. Below is a selection of the many Microsoft executives that have contributed to *Technology Record* over the past twelve months.



Bill Borden
CVP, Worldwide Financial
Services Industry



Shanthi Rajagopalan
Global Head of Strategy,
WW Retail and Consumer
Goods



Shelley Bransten
Corporate Vice
President, Global
Industry Solutions



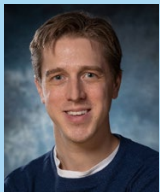
Nick Parker
President, Industry and
Partnerships



Sally Frank
Worldwide Lead, Health
& Life Sciences, Microsoft
for Startups



Anya Minbiole
Global Business Strategy
Leader, WW Retail, CG
and Gaming, Enterprise
Sales and Services



Doug Priest
Public Transportation
and Urban
Infrastructure Lead



Jeremy Goldberg
Worldwide Public Sector,
Americas Strategy
Director, Cities and
Urban Infrastructure



Peter Hazou
Business Development
Director, Worldwide FSI



Satish Thomas
CVP, Microsoft
Industry Cloud



Rick Lievano
CTO, Worldwide
Telecommunications
Industry



Kathleen Mitford
CVP, Global
Industry Marketing



Keith Mercier
Vice President, WW
Retail and Consumer
Goods Industry



Andy Beach
CTO for Media
and Entertainment
Worldwide



David Rhew
Global CMO and VP
Healthcare



Nicole Dezen
Chief Partner Officer
and Corporate VP,
Partner Solutions



Indranil Sircar
CTO, Manufacturing
and Mobility Industry

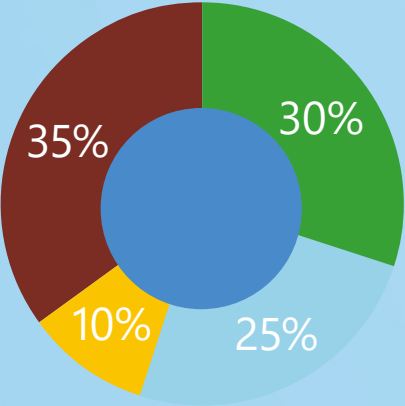


Simon Crownshaw
Director of Worldwide Media
and Entertainment Strategy

Printed issue circulation

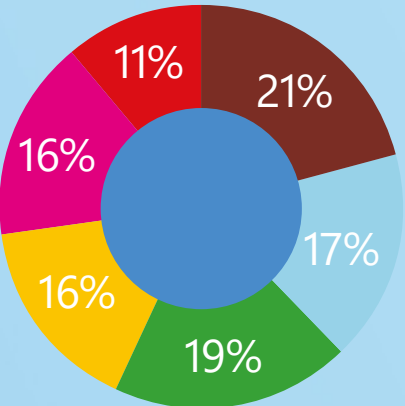
Technology Record has a combined readership of over 250,000 across print and digital channels. For our printed edition, readership demographics are summarised below.

Channel



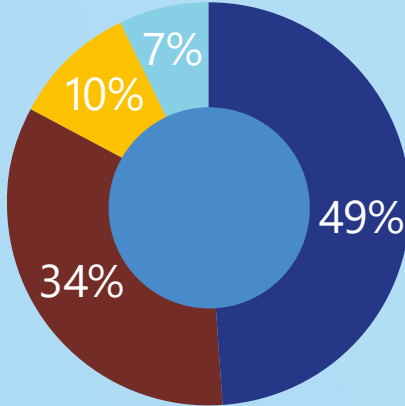
- Direct
- Events
- Partners
- Microsoft

Sector



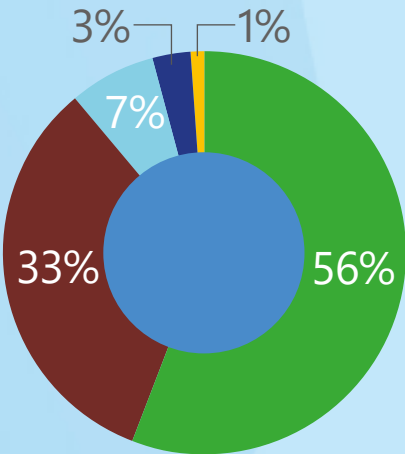
- Financial Services
- Industrials & Manufacturing
- Media & Communications
- Public Sector
- Retail & Consumer Goods
- Other

Job description



- CXO
- Technical decision maker
- Business decision maker
- Others

Geography



- LATAM
- APAC
- North America
- EMEA
- Others

In 2024 we distributed approximately 40,000 copies of our printed publications, an average of 10,000 copies per issue, achieved by four primary delivery channels: our **core subscriber audience**; via **Microsoft offices**, Microsoft Innovation Hubs and Executive Briefing Centers; on Microsoft booths and magazine display racks at **key industry events** throughout the year; and via **Microsoft solution partners**. This print circulation model ensures we continue to attract new industry and civic leaders on an ongoing basis.

Printed issue circulation

One of our most visible forms of circulation is at key industry events across the world, that attract hundreds of thousands of visitors each year. Below you can see a selection of images of our magazines on display for event delegates to read and keep.



Digital circulation

A growing number of our readers choose to receive the magazine as a free digital subscription or consume content from the magazine via our website, monthly newsletters, and our social media outlets.

Digital edition

Each quarterly publication of *Technology Record* is available as a free digital edition – an online representation of the printed magazine. Upon publication, we email our subscriber database with an ‘Out Now’ notification to let them know that the latest issue is available to download or read online, offering partners access to a combined print and online and readers can also access the digital edition without a subscription, via our website.

DIGITAL VIEWS

In the past full year, each of our issues (Winter 2023 to Autumn 2024) has averaged in excess of 70,000 views and that number continues to grow.

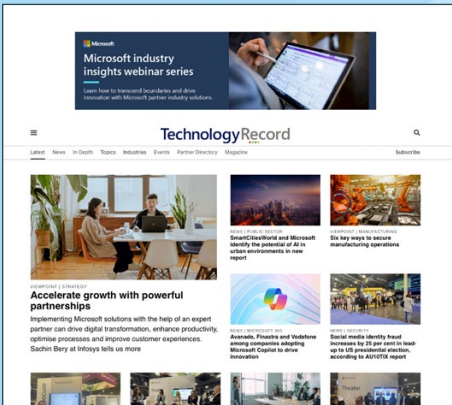


Website

Our website www.technologyrecord.com is the online home of the *Technology Record* brand, providing readers with the latest news about innovation on the Microsoft technology stack, content from our quarterly magazine and an array of additional resources, including back issues.

WEBSITE AUDIENCE:

Unique users (Nov 23-Oct 24): **199,115**
Page views (Nov 23-Oct 24): **328,165**

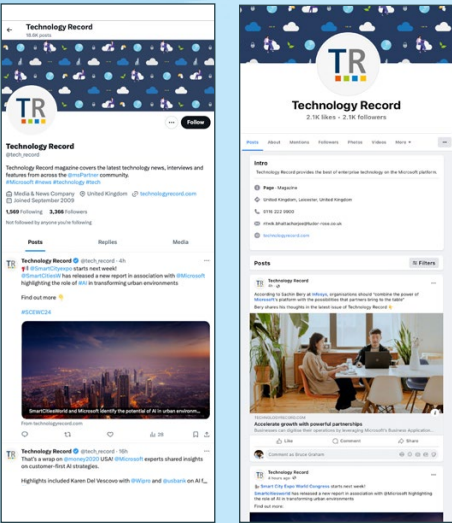


Social media

All *Technology Record* content is posted on our social media channels: Twitter, Facebook and LinkedIn. Our writers also engage with partners and repost their content via these social media channels.

SOCIAL MEDIA AUDIENCE:

An additional 10,000+ followers through our social channels.

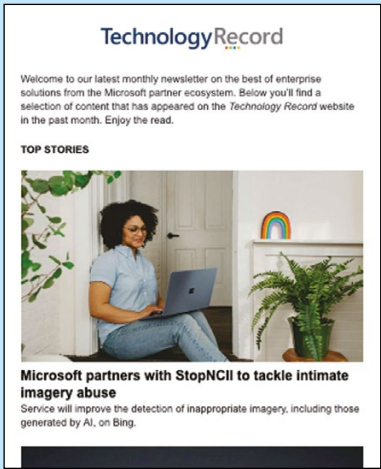


Newsletter

Our digital subscribers receive two types of newsletter on a regular basis. The first is our monthly newsletter, which is a digest of the most popular content we have published over the previous month. The second type is our quarterly ‘Out Now’ email, which notifies our subscribers when a new publication is available to read online and download.

SUBSCRIBERS:

Oct 24: **28,291**



Advertising

Technology Record provides compelling opportunities to reach c-suite personnel from enterprise and public sector organisations worldwide with a unique blend of brand placement and editorial exposure.

Why advertise?

- ✓ **High return on investment** – proven benefits delivering true business value marketing
- ✓ **Joint go-to-market** – perfectly aligned to Microsoft's go-to-market roadmap, offering partners highly relevant and timely opportunities to promote their solutions and services
- ✓ **Widely read** – an influential readership of over quarter of a million digital and print readers, drawn from over two decades of technology publishing
- ✓ **Rich heritage** – a proven track record of positive, productive relationships and reader appeal
- ✓ **Editorial identity** – opportunities to extend and enhance your profile beyond traditional advertising with highly coordinated content marketing packages
- ✓ **High production values** – a high quality brand that enhances your corporate image
- ✓ **Extended shelf life** – our print readers reuse and share copies throughout the year whilst digital content is reamplified through a broad array of social media channels. *Technology Record* is a proven sales and marketing tool that reflects Microsoft's global activities whilst providing partners with a fully integrated channel that regularly reaches out to a highly influential audience.



Ricky Popat
Publication Manager
Technology Record

Turn the page for details of our advertising and sponsorship rates.

Brands

Here's a small selection of the hundreds of prestigious technology brands that promoted their solutions and services through the *Technology Record* product suite over the last twelve months.



Rates

Our promotional packages and advertising options represent excellent value for money.

Magazine

Publishing partner	£16,500
Industry publishing partner	£9,950
Sponsor	£6,850
Double page advertisement	£8,950
Full page advertisement	£6,075

(Ask one of our account managers about bespoke sponsorship packages.)

Featured partners

Premium partner profile	£1,995
<ul style="list-style-type: none"> • Featured partner profile • News story or solution profile (Marketwatch) • Feature contribution 	

Enhanced partner profile	£1,450
<ul style="list-style-type: none"> • Featured partner profile • News story or solution profile (Marketwatch) 	

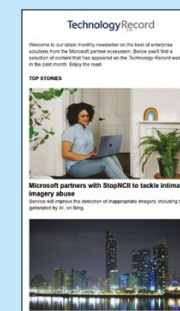
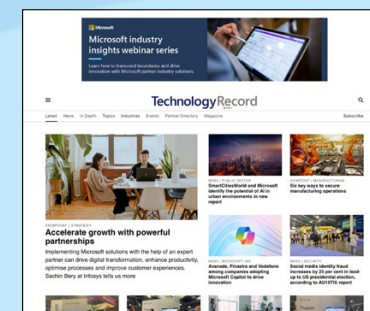
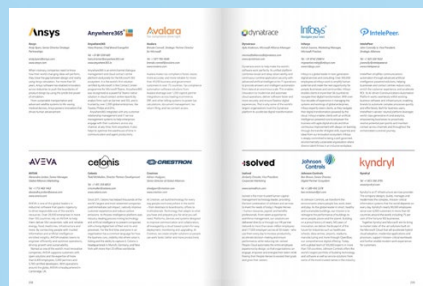
Featured partner profile	£785
<ul style="list-style-type: none"> • Company name and logo • Contact details • 100-word company profile • Online entry for 12 months 	

Website

Homepage placements	Article page placements
Top billboard £945 pcm	Top billboard £1,300 pcm
Billboard 2 £785 pcm	Sticky banner £890 pcm
Billboard 3 £785 pcm	Billboard 2 £630 pcm
Billboard 4 £785 pcm	Billboard 3 £525 pcm

E-newsletter

Advertisement	from £785 per month
Promoted editorial	from £525 per month



Series discounts are available for multiple bookings.

We are happy to discuss additional advertising and content marketing options that are not listed above.

Testimonials

To read more recent customer testimonials and to download other useful information about *Technology Record* visit www.technologyrecord.com/advertise



To learn how *Technology Record* partners with Microsoft, watch our video [with Simon Crownshaw](#), worldwide media and entertainment strategy director for Microsoft.



“I’m honoured to be profiled in the *Technology Record* summer issue. It’s always a pleasure to talk with Andy Clayton-Smith about our Microsoft industry strategy.”



Kathleen Mitford
Corporate Vice President,
Global Industry Marketing
at Microsoft

“Thank you to *Technology Record* for the opportunity in their latest issue to discuss for Microsoft Teams and Microsoft Teams Rooms are enhancing communications and collaboration for our customers.”



Ilya Bukshteyn
VP, Microsoft Teams Calling,
Devices, and Premium
Experiences

“Congrats to you and your team with this awesome edition! I am delighted with the article! For sure we will spread the word on social media, to our customers and internal at Microsoft as we are super-proud that you gave us this opportunity!”



Myriam Broeders
Go To Market & Strategy Lead,
Microsoft Innovation Hubs

“What can I say?! I’m almost crying reading this page! OUTSTANDING!!! It’s SPLENDID!!! Capturing the essence around what we are delivering and part of our story in Brazil. Thank you so much for this great opportunity to position MTC in Brazil.”



Waldemir Cambiucci
Director for Emerging
Technologies, Microsoft Brazil



“The partnership has resulted in a significant share of our inbound solution demonstration requests; 14 per cent of our inbound sales qualified leads mention *Technology Record*.”

[Read the full Anywhere365 testimonial](#)



“The partnership has gone beyond being simply a business transaction; our teams have created friendships along the way. It’s also helped us to establish a bigger digital presence in the industries that we serve. That kind of result is invaluable!”

[Read the full AVEVA testimonial](#)



“The publication is beautiful and you have a very wide reach which is great for helping DXC build brand awareness. Thank you for working with DXC, you have helped us shine.”

[Read the full DXC Technology testimonial](#)



“It’s important for us to have a presence at events that are relevant to our target audience, and *Technology Record* provides us with this.”

[Read the full Formpipe testimonial](#)



“The team understands our business and has really helped us to develop the stories we want to tell”

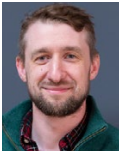
[Read the full Jabra testimonial](#)

Contact

To discuss options for promoting your business in the *Technology Record* publication suite, please contact one of our account managers:



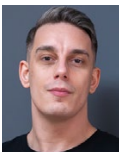
Ricky Popat
ricky.popat@technologyrecord.com



Tim Grayson
tim.grayson@technologyrecord.com



Daniel Thurlow
daniel.thurlow@technologyrecord.com



Thomas Wills
thomas.wills@technologyrecord.com



Paul Zmija
paul.zmija@technologyrecord.com

For editorial enquiries please contact:



Andy Clayton-Smith
andy@technologyrecord.com



Alice Chambers
alice.chambers@technologyrecord.com



Rebecca Gibson
rebecca.gibson@technologyrecord.com



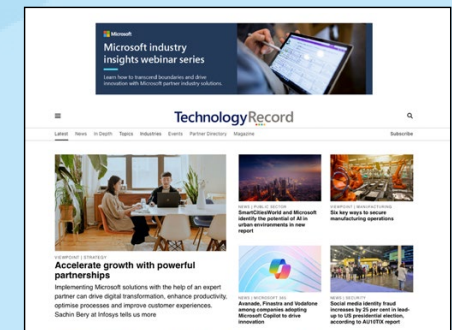
Amber Hickman
amber.hickman@technologyrecord.com

Engage



Become a digital subscriber to receive our magazines and newsletters for free at www.technologyrecord.com/subscribe

Follow *Technology Record* on social media:



Keep up-to-date with the latest news from the Microsoft industries at www.technologyrecord.com

Add news@technologyrecord.com to your PR mailing list to ensure that we're in the loop with news about your organisation.